



# MariSolutions

Real Financial Values

News from MariSol Federal Credit Union • July 2017

## 4 Things You Need to Know About Buying a Car!

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### ONLINE BANKING:

[www.marisolcu.org](http://www.marisolcu.org)  
(Click Online Banking – top right corner)

### ATM LOCATIONS

A complete list of ATM locations may be found on-line.

### IMPORTANT TELEPHONE NUMBERS

Member Service  
(602) 252-6831 or  
1-866-239-8310

Audio Response  
(602) 257-1797

Debit Card Lost or Stolen:  
During office hours:  
(602) 252-6831  
All other times:  
1-800-528-2273

MasterCard® Credit Card  
Stolen or Lost:  
1-800-442-4757

**Tip #1** – Determine what you can afford! Talk to a MariSol Loan Officer to get pre-approved for an auto loan at an affordable payment. Do it before you start shopping for a car! The car salesman is interested in one thing – selling you the car at any price or at any term? Do you think financing a car for 7 years is really a good idea?

**Tip #3** – Dealerships trade-ins are 50% to 80% of low blue book. Try to sell your car yourself. If your upside down – meaning you owe more than the car is worth – consider waiting or a down payment.

**Tip #2** – Now that you are pre-approved – start shopping for cars! Consumer Reports does an excellent job of reviewing all new and used cars!. MariSol has partnered with Precision Fleet Service the no hassle way of buying or leasing a new or pre-owned vehicle. Precision Fleet Services is a locally owned car buying service that works for you, not the dealerships. Precision has an excellent reputation, with 4 to 5 star ratings on Yelp, Cars.com, Cargurus.com and Google. Go to [Precision Fleet Services](#), LLC and tell them we sent you.

**Tip #4** – Talk to your insurance agent – You may get a great deal on the car, but it may cost as much as the loan payment to insure it! Insurance rates are built on a variety of factors including the cost of repair/replacement of the auto and your credit history.

Call **602-252-6831** and ask to speak to a Loan Officer or email Eren at [ealdaco@marisolcu.org](mailto:ealdaco@marisolcu.org) or Candi at [charter@marisolcu.org](mailto:charter@marisolcu.org). MariSol has the right solution for you!

*Mention this article at get 2% off your auto rate – Offer valid until 12/31/17*



**MariSol**  
Federal Credit Union  
Solutions

# The 62<sup>nd</sup> Annual Meeting!

MariSol hosted the 62<sup>nd</sup> Annual meeting in the parking lot of our main office at 721 North 3<sup>rd</sup> Street on Tuesday April 24, 2017. Members enjoyed free food and prizes (Grand prize was \$721 in cash in honor of the building). During the Annual Meeting, CEO Romano gave exciting construction news about the new location at 1515 W. Roosevelt. Check out our drone coverage and construction update at the [1515 Blog](#) on the marisolcu.org site.



Chief Lending officer Melanie Lewis celebrates 20 years of service.



MariSol Pioneers, Dorothy Bacher and Margurite Trujillo.



Accountant Anita Salazar is the 2016 Employee of the Year.

## Save **Big** with the Sprint Credit Union Member Discount

Another way we help our members save – the Sprint Credit Union Member Discount. Get 10% off of select regularly priced Sprint monthly service – plus waived activation and upgrade fees. Visit [www.LoveMyCreditUnion.org/Sprint](http://www.LoveMyCreditUnion.org/Sprint) or [marisolcu.org](http://marisolcu.org) for more information.



### Upcoming 2017 Closures:

September 4– Labor Day  
October 9 – Columbus Day

#### BRANCH LOCATIONS

• Main Branch  
721 N 3rd St  
Phoenix, AZ 85004

• Mesa  
635 E Broadway Rd  
Mesa, AZ 85204

• MIHS Branch  
2601 E Roosevelt St  
Room# 0-B-23,  
Basement  
Phoenix, AZ 85008

[www.marisolcu.org](http://www.marisolcu.org)  
Phone 602.252.6831  
Toll Free 1.866.239.8310  
Fax 602.383.1201

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